

JOB DESCRIPTION

Buy-Side Account Manager

Employment Type: 1099 Independent Contractor

Location: Remote (Texas-based)

About the Role

North Star Brokerage & Advisory is hiring a Buy-Side Account Manager to lead client relationships within our Buy-Side Acquisitions Program, representing buyers seeking outdoor hospitality real estate — RV parks, campgrounds, mobile home communities, marinas, and self-storage. You'll own the buyer relationship from onboarding through close, supported by our internal research and operations teams.

What You'll Do

- Own client relationships throughout the acquisition process, from onboarding through close
- Conduct outreach and build relationships with property owners on behalf of your clients
- Prepare and present offers, and manage transactions through closing
- Collaborate with our internal research team on target property lists
- Log and upload all client, owner, and property activity into our CRM
- Report regularly on activity and pipeline to firm leadership

What We're Looking For

- Active Texas real estate license (or ability to obtain one promptly)
- Comfortable in a relationship-driven, outbound-heavy sales role
- Self-directed, organized, and accountable for your own pipeline
- Outdoor hospitality or RV park experience preferred
- Ability to work remotely with reliable equipment and internet
- Commercial real estate, investment sales, or acquisitions background a plus

Compensation

A performance-based structure that includes a monthly stipend and commission on closed transactions. Full compensation details are discussed during the interview process.

How to Apply

Visit <https://nstarba.com/careers/> to submit your application and resume.